

For immediate release

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Faris Team relieves home buyer stress with new mortgage brokerage service **Unique business partnership provides free access to expert mortgage advice**

(BARRIE, ON)—Easing the stress of home buying could not come at a better time thanks to a unique business partnership. Faris Team launches their Mortgage Brokerage service this week—providing free mortgage purchasing services for typical mortgage transactions alongside their real estate services. Leading the industry in Canada, Faris Team is thought to be one of the first real estate and mortgage brokerages combining their businesses under one roof. The new mortgage brokerage welcomes all home buyers across Southern Ontario and beyond.

“This partnership gives us the opportunity to create an even better client experience for home buyers. We become a ‘one-stop shop’, with a mortgage brokerage as part of our suite of services. We’re simplifying the home buying process,” says Mark Faris, CEO of Faris Team Real Estate Brokerage and Mortgage Brokerage. “From finding the ideal home, to finding the right financing, to making an offer to purchase; now we’re able to provide these services all in one place.”

A value-added service, Faris Team Mortgage Brokerage offers home buyers a variety of financing solutions. They have access to more mortgage providers and different lenders than traditional financial institutions offer. Faris Team Mortgage Brokerage gives home buyers flexibility to access a custom mortgage to fit their individual situation.

“The home purchasing process can be quite stressful, and during a pandemic, clients are finding it even more so. Having professional help to find the right mortgage—at no cost for the typical mortgage transaction—takes away some of that stress,” says Tim L. Walker, Principal Broker, Faris Team Mortgage Brokerage. “Saving time and money matters to our clients and Faris Team Mortgage Brokerage can help them with both.”

“Our team has worked closely with Tim as a mortgage brokerage service provider for many years. We found that home buying transactions were considerably smoother and less stressful for everyone involved when we worked together,” added Faris. “We share similar values and culture, so a partnership was a natural next step in managing a high client service experience.”

With so many moving parts making up a home purchase, Faris Team Mortgage Brokerage makes it easy. They help clients figure out how much they can afford to spend on their home purchase, create a home buying checklist, find the right custom mortgage, and manage all communications between their mortgage lender and their Realtor®. Having complimentary access to Faris Team’s professional mortgage negotiators, this piece of the purchase process is now easier to navigate.

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As of today, Faris Team Mortgage Brokerage services are now available by visiting www.FarisTeam.ca/Mortgage or calling 705.797.8485.

Submitted photo: Mark Faris and Tim L. Walker discuss the new Faris Team Mortgage Brokerage partnership.

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About Faris Team Mortgage Brokerage

Faris Team Mortgage Brokerage services clients at any stage of their real estate journey. The team's Principal Broker, Tim L. Walker, has more than a decade of industry experience, and has helped more than 1000 families save time and money through his expert advice. Based out of Barrie, Faris Team Mortgage Brokerage can be accessed by virtual or in-person appointment at any six of Faris Team's client experience centres across Simcoe County.

About Faris Team Real Estate Brokerage

Faris Team is an award-winning, independent real estate brokerage headquartered in Barrie, Ontario. With over 13 years of growth in Southern Ontario, Faris Team has helped more than 7,800 families find their dream home and provided them with an industry-leading real estate experience. Faris Team has client experience centres in Barrie, Alliston, Midland, Innisfil, Orillia and Collingwood.

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